Demand for supply chain sustainability information from global retailers

Koen Boone, WUR/TSC, 7 October 2021





Agenda

Retailers and sustainability food

Why do retailers work on sustainability

The Sustainabilty Consortium

Other initiatives



Retailer's role in transforming supply chain



PALM OIL









Support suppliers:

- Deliver sustainability information
- Sustainability demands
- Incentives for more sustainable products
- Select most sustainable suppliers
- Support suppliers



WORKER HEALTH

PACKAGING

& SAFETY



- Transparency sustainability of products
- Stimulate sustainable choice
- Only make sustainable products available





The retailer-supplier interaction is the key point of leverage in any product's supply chain.





Economic incentives for retailers around sustainability	
Economic Benefit	Mechanism
A. Consumers: higher margin/sales per product and/or increase customers (BtC)	Identification of sustainability of product for consumers
B. Sustainability goals	Reputation to all stakeholders (consumers, supply chain partners, ngo's, governments, employees)
C. Decrease costs	Lower costs for full supply chain
D. Risk management	Lower economic risks and lower reputational risk
E. Financial partners	Lower risks and financial cost

to F

e.g. Lower pollution can lead to lower costs for

Better decision-making to profit from A to G

Supply chain partners economic benefit through A

utilities or governments

F. Lower costs **external parties**

H. Better prepared for sustainability

G. Supply chain partners

trends

Labels versus Impact indicators

Advantages

Guaranteed minimum level Simple communication to consumers (yes/no, stars) Verification Input instead of impact

Inflexible (prescribes what to do; yes/no)

Limited incentive for continuous improvement

More complicated to harmonize

Limited coverage of themes

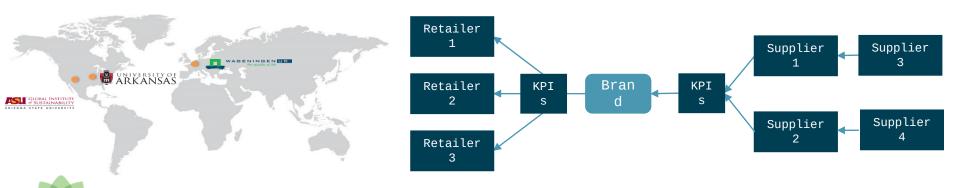
Not available for all products

Proliferation

Disadvantages

TSC's Sustainability Insight System (THESIS)

- Hotspots, improvement opportunities and indicators for 115 consumer product categories
- Full life cycle, all sustainability themes
- Stimulating innovation and continuous improvement
- Minimize cost by global harmonisation, alignment with leading initiatives and scale
- Implemented by nearly 2000 companies to report to retail/wholesale/catering/hospitality



Member Network

THE.

SUSTAINABILITY





































































































































































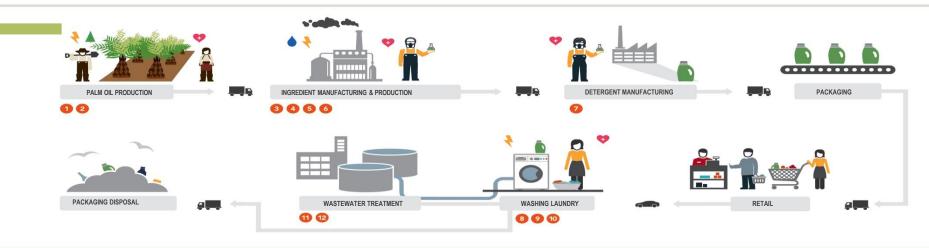




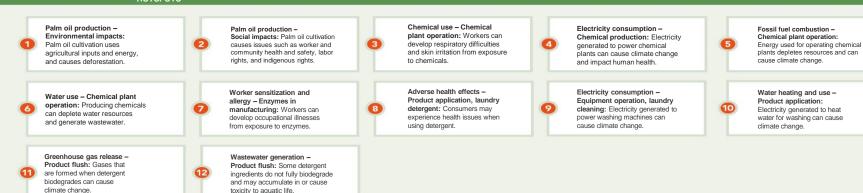
LAUNDRY DETERGENT

SUPPLY CHAIN HOTSPOTS

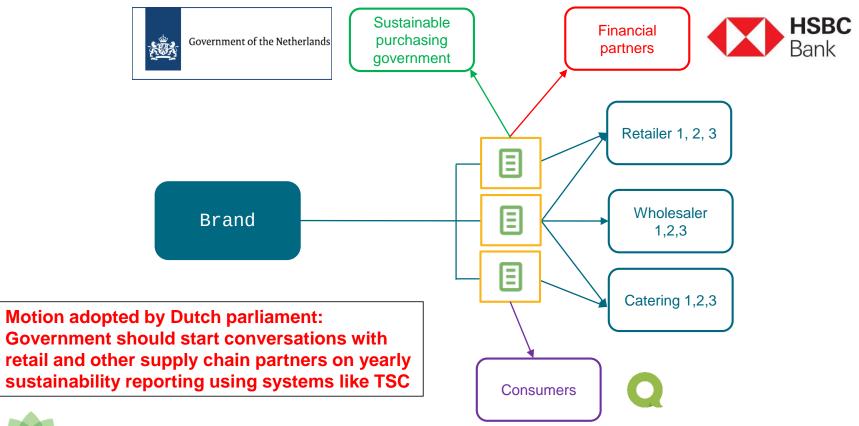




HOTSPOTS



Multiple use of the results





Innovation projects: TSC's Ag Metrics Task Force



Grower Incentives Projects:

Research to survey growers about incentives to collect/share sustainability data titled "Understanding Farmer's Perspectives on Collecting and Sharing Farm Data".

Farmer-Perspectives-on-Data-2021.pdf (trustinfood.com)



Ag Data Landscape:

Bringing together farm metrics tool owners

Data landscape mapping in agricultural supply chains

API creation

Our Agricultural Metrics Partners























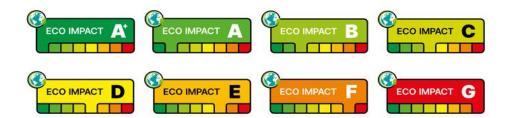






Other tools for retailers: Eco-score and Eco-impact

- LCA/PEF based
- Only environmental
- Individual data of supplier
- UK
- Selection between product categories and within product category





foundation-earth.org



ECO-SCORE



https://docs.scoreenvironnemental.com/english/presentation

Thanks for your attention



Questions?

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